



CASCADIA WINDOWS LTD.

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[Cascadia Windows and Doors](#) is seeking an ambitious person to join our technical sales team, focused on our fiberglass window technology. Cascadia is a growing manufacturer of fiberglass windows, doors, and fiberglass construction products. Our manufacturing facility is located at #101 – 5350B 275 Street, Langley, BC, Canada.

We have launched a new state-of-the-art fiberglass window system, and require an enthusiastic person to lead its sales, marketing, and promotion to residential and commercial opportunities in the State of Utah and surrounding region. This person would ideally be based out of a home office in Greater Salt Lake City.

Position: Technical Sales Representative – Windows (Utah & region)

Required

- Own vehicle, and valid driver's license; use of own vehicle is compensated

Required Personal Attributes

- Must have a genuine interest in being a part of the construction industry's transition to reducing energy consumption in buildings
- Must enjoy and be expressive in face-to-face and group meetings and presentations
- Positive, resilient attitude
- Do-what-it-takes attitude to get the job done
- Reliable and responsive

Experience & Education

- 2 years' experience in the construction industry, preferably with a focus on building science
- Education in architecture and/or building technology
- Strong skills with Microsoft Word, Excel and PowerPoint
- Window experience is preferred
- Sales experience is preferred

Description of Role

- Educating the architectural community on our new fiberglass window products
 - o Presentations, trade shows, face-to-face meetings to promote and support our products
- Providing technical support to architects and specifiers that are planning to utilize our products
- Qualifying and managing requests for quotes
- Following up on leads and pending opportunities
- Maintaining client contact and future client contact

Please send expressions of interest and resumes to mbattistel@cascadiawindows.com

FIBERGLASS INNOVATION